

Arrosys - Fast Facts



Who we are

- Private company which was established in 2002
- Headquarters in the UK with branch offices in Czech Republic and the UK
- Staff are located in Czech Republic, Hungary, Ireland, Poland, Slovak Republic and the UK
- Affiliate partnerships and contract arrangements can provide staff in other countries including Germany and France

What we do

- High-tech IT manufacturers utilize collaborative services from Arrosys to improve their effectiveness in Europe. Services include strategic analysis & advice, out-tasking various functions or out-sourcing an entire operation consisting of facilities, sales, technical, marketing and management personnel

Arrosys Ltd.

Company registration no: 4430180

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Why do manufacturers select us

- Arrosys provide access to highly skilled and experienced sales, technical, management and marketing people through a collaborative services model

What are our key benefits

- **Competitive advantage**
 - Local knowledge and experience deliver business critical advantages
 - Collaborative service model ensures a seamless integration within client organizations
 - Business acceleration services combine integrated sales, technical and marketing disciplines
- **Fast market entry & acceleration**
 - Existing channel partner relationships ensure immediate market penetration
 - Customer and partner engagement improved through the Arrosys Manufacturer Representation out-sourcing solution - the manufacturer is perceived as being locally present and committed
 - Integrated sales, technical and marketing functions ensure optimum performance
- **Shared risk**
 - Charging methodology is based upon results rather than set fees
 - Collaborative services model enhances a close relationship with shared business goals, objectives and targets
- **Improved customer and partner satisfaction**
 - Arrosys Manufacturer Representation delivers local market sales, technical, management and marketing ensuring fast and effective support for partners and customers
 - Strategic consultancy services combine knowledge with best practices in order to deliver optimum business strategies and supporting programs
- **Flexible solution**
 - Collaborative services can be combined and tailored based upon each individual manufacturer requirement

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